

Message Text

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PAGE 01 STATE 122249
ORIGIN COME-00

INFO OCT-01 NEA-11 ISO-00 EB-08 TRSE-00 DOTE-00 OPIC-06
/026 R

DRAFTED BY COM/BED/CAGNE/WSGAINES:DJW
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STATE/NEA/ARP/FGERLACH
TREASURY/ISW/BPOUNDS (INFO)
TRANSPORTATION/RBROWN (SUBS)
-----089023 130115Z /73

O 122245Z MAY 78
FM SECSTATE WASHDC
TO AMEMBASSY JIDDA IMMEDIATE
INFO USLO RIYADH IMMEDIATE

UNCLAS STATE 122249

PLEASE PASS JECOR

E.O. 11652:N/A

TAGS: BEXP, SA

SUBJECT:SAUDI ROAD TRANSPORTATION SYSTEM

REF: JIDDA 3093, 3216; RIYADH 336

1. IN OUR CONTACTS WITH INDUSTRY CONCERNING THIS PROJECT, IT HAS BECOME APPARENT THAT WE SHOULD HAVE ADDITIONAL INFO ON DALLAH EST. AND ITS POSITION AND FUNCTION RELATIVE THE MINISTRY OF COMMUNICATIONS AND THE FOUNDERS GROUP OF WHICH IT IS A PART.

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2. IF THE REPS OF DALLAH ARE VISITING U.S. ONLY TO BUY BUSES OR ASSOCIATED EQUIPMENT, INSTRUCTIONS TO U.S. FIRMS CAN BE VERY SIMPLE. IF HOWEVER, THEIR VISIT INVOLVES ANY DISCUSSIONS CONCERNING THE MANAGEMENT OF THE BUS COMPANY WHICH IS TO BE FORMED, U.S. FIRMS WILL NEED SPECIFIC GUIDELINES TO FOLLOW IN THEIR MEETINGS WITH THE DALLAH ORGANIZATION REPS.

3. USDOC/CAGNE CONTACTED BY GERALD PARSKY, LAWYER WITH GIBSON, DUNN AND CRUTCHER TO REPORT HE HAD BEEN CONTACTED BY DALLAH REPRESENTATIVE SEEKING TO RETAIN HIM AS JOINT VENTURE CONTACT IN U.S. PARSKY UNDERSTANDING THIS DEVELOPING PROJECT GENERALLY SAME AS OURS. HE FEELS

SUFFICIENT CONFUSION EXISTS HOWEVER TO MAKE DECISION AN INVOLVEMENT IMPOSSIBLE AND PLANS TO STOP RIYADH MAY 20 OR 21 SEEKING CLARIFICATION BOTH FROM MINISTRY AND FROM DALLAH. HIS UNDERSTANDING IS DALLAH REPS WILL NOT VISIT U.S. IN MEANTIME, PARSKY PLANS CONTACT ENBASSY DURING VISIT.

4. CAGNE APPRECIATIVE OF IMMEDIATE EMBASSY CLARIFICATION IF POSSIBLE OF APPARENTLY CONFLICING INFO RE DALLAH CLAIMS TO UE "CHOSE INSTRUMENT" FOR BUS SYSTEM AND TO HAVE SAG FRANCHISE FOR PASSENGER AND GOODS TRANSPORT. VANCE

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SAS ID: 2702061
Secure: OPEN
Status: NATIVE
Subject: SAUDI ROAD TRANSPORTATION SYSTEM
TAGS: BEXP, SA
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